

# JEFFREY BLUM FICS FCI Arb

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**Nationality:** British      **Status:** Married, twin daughters  
**Date of birth:** 14 February 1953

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## MARITIME COMMERCIAL CLAIMS & TRAINING

### CAREER SUMMARY

#### 1994 to date - INTERLINK INTERNATIONAL TRADING (UK) LTD (= own company)

**Commercial claims consultant** to international clients including oil majors, wet and dry commodities traders, ship owners and solicitors.

- Enhanced the fledgling marketing department of soft and hard commodities trading company and trained some of the company's staff in trading and transport.
- Was claims consultant to UK fertilizer traders, enabling substantial sums to be recouped. Spent 6 weeks in N & S Vietnam solving major commercial disputes and introducing customs bonded warehousing to that country.
- Handled large backlogs of demurrage claims for several oil traders and managers of fleets of tankers, recouping many claims previously considered closed. Prevented future disputes by advising traders on practical contractual problems.
- Consultant on documentary arbitration for Far Eastern operators of a fleet of container ships. Involved in particular with cases of barratry and of smuggling.
- Shipping consultant to various traders in UK dealing in metals, ores and crude/fuel oil.
- Gave full written opinions and collated laytime calculations to assist lawyers to resolve many clients' disputes.
- Commodities broker and ship broker of dry and wet cargoes.
- **Bespoke trainer** for international corporate clientele in maritime and business courses in UK and abroad, including sole lecturer during many seminars worldwide. Organiser of annual lectures and group visits in UK for Ukrainian and Nigerian state enterprises.

#### 1994 to date – MARITIME ARBITRATOR

Sole and tribunal arbitrations under LMAA terms and ICSAS terms.

#### 1983 to date – EXPERT WITNESS

Expert witness in arbitration and court cases.

#### 2002 to date - MARITIME EDUCATION & TRAINING LTD

**Founder Director and principal lecturer** of global bespoke training and evening class courses in London for students sitting annual exams of the Institute of Chartered Shipbrokers. Specialist courses include Introduction to Shipping, Shipping Business, Tanker Chartering and Dry Cargo Chartering, Legal Principles of Shipping, Economics of Sea Transport, Ships Sale & Purchase, Port Agency, Ship Operations & Management.

#### 1984 to date – LECTURER

**Visiting Lecturer** in Commercial Shipping and Legal Studies at UK and other colleges and universities, including Visiting Professor at World Maritime University and Shanghai Maritime University since 2007. Lecturer at public seminars globally for shipowners, charterers, operators, traders, bankers, lawyers and insurers. Bespoke trainer for BIMCO, Cargill, Maersk, the Institute of Chartered Shipbrokers and others.

## Jeffrey Blum CV

### **1992 to 1994 - PROCHART SERVICES LTD**

**Claims Manager**, solely responsible for all commercial, legal and insurance claims for **CANDY LOGISTICS**, a turnkey, multi-modal transport group which handled shipments of the **United Nations Peace Keeping Forces** worldwide. Drafted full trading terms, conditions and charter party clauses.

### **1989 to 1992 – MARITIME COMMERCIAL CLAIMS CONSULTANT**

Clients included traders of soft, hard and wet commodities, shipowners and time charterers, management consultants and data research clients, port authorities, specialist shipbrokers and niche solicitors.

### **1987 to 1989 - JACKSON OIL BROKING and ALBION OIL**

Gasoil Broker of future and physical cargoes.

### **1986 to 1987 - ZODIAC MARITIME AGENCIES**

Post-fixture for shipowners of large fleet of dry cargo and tanker vessels.

### **1980 to 1985 - MARC RICH & Co** (Zug & London)

Freight Coordinator in Zug for worldwide dry & wet cargo traders.  
Post-Fixture Manager (& co-founder) of in-house shipbrokers  
**CENTURY CHARTERING (UK)** including for Clarendon and Alpine.

### **1973 to 1980 - BLUSHIP** (London, Hamburg, Basle)

Chartered Shipbroker with operators of multi-modal bespoke turn-key projects, including heavy-lift and other specialist and air-freight cargoes  
Freight Forwarder with **ADOLF BLUM & POPPER** (4<sup>th</sup> generation of family)  
Trainee with shipowners **BERNHARD SCHULTE** (Hamburg);  
Trainee with freight forwarders/Rhine barge operators **SPEDAG** (Basle);  
Trainee with underwriters and insurance brokers at **LLOYD'S of London**.

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### **Fellow**

- \* Institute of Chartered Shipbrokers (Past Chairman London Branch) 1979
- \* Chartered Institute of Arbitrators 1997

### **Member**

- \* Baltic Exchange since 1976
- \* British Maritime Law Association
- \* Institute of Management Consultants (Associate)
- \* London Maritime Arbitrators Association (Active Supporting)
- \* Council Member, Baltic Exchange Expert Witness Association (BEWA)
- \* International Commodity & Shipping Arbitration Service (Controlling Council)

Fluent written and spoken German, Swiss-German and French, basic Italian

Author of articles for shipping press and contributor to several textbooks